



Treasurer's Report

STATEMENT OF OPERATIONS 2017 ACTUAL COMPARED TO 2018 BUDGET

	<u>2017 Actual</u>	<u>2018 Budget</u>	<u>Variance</u>	<u>% Variance</u>
Income				
State Office	\$ 880,246	\$ 910,571	\$ 30,325	3.4%
Coaching Education	57,988	49,600	(8,388)	-14.5%
ODP	377,750	379,140	1,390	0.4%
National Championship Series	77,876	99,840	21,964	28.2%
League Administration and Other	<u>54,278</u>	<u>54,934</u>	<u>656</u>	1.2%
Total Income	<u>1,448,138</u>	<u>1,494,085</u>	<u>45,947</u>	3.2%
EXPENSE				
State Office	817,314	936,966	119,652	14.6%
Coaching Education	83,529	116,332	32,803	39.3%
ODP	376,775	399,868	23,093	6.1%
National Championship Series	85,772	82,621	(3,151)	-3.7%
League Administration	<u>60,097</u>	<u>67,662</u>	<u>7,565</u>	12.6%
Total Expenses	<u>1,423,487</u>	<u>1,603,449</u>	<u>179,962</u>	12.6%
Pre Contingency Cash Flow	24,651	(109,364)	(134,015)	
DISCRETIONARY EXPENSES				
National Tournament Contingency	4,532	5,000	468	
Opportunity Fund	-	-	-	
Membership Reinvestment	<u>30,286</u>	<u>60,000</u>	<u>29,714</u>	
Net Cash Flow	<u>\$ (10,167)</u>	<u>\$ (174,364)</u>	<u>\$ (164,197)</u>	
Capital Expenditures	<u>\$ 8,101</u>			