

# New York State West Youth Soccer Association

## OPERATING BUDGET

September 2023 through August 2024

	PROPOSED BUDGET (Sep '23-Aug 24)
<b>REVENUE</b>	
<b>Registrations</b>	
Players	600,250
Camps - The Academy	27,000
Teams - State Cup	65,450
Hosting Tournaments	6,500
Tryouts - ODP	8,000
Region I Tourney - ODP	17,500
NYSW Programs	1,600
Champions Conference	14,160
<b>Total Registrations</b>	<b>\$ 740,460</b>
<b>Passes</b>	
Player Passes	220,000
Risk Management Pass Fees Collected	126,000
<b>Total Passes</b>	<b>\$ 346,000</b>
<b>Training</b>	
Indoor Pool Registration - ODP	136,000
Outdoor Pool Registration - ODP	62,525
<b>Total Training</b>	<b>\$ 198,525</b>
Coaching Course Revenue	33,700
Referee Fees Collected - Programs	-
Field Fees Collected- State Cup	-
Fines Collected - Programs	3500
Rebates - State Cup	1,750
Commissions	6,800
Marketing	3,000
Scholarship & Sponsorship	33,000
<b>TOTAL OPERATING REVENUE</b>	<b>\$ 1,366,735</b>
<b>OTHER REVENUE</b>	
Prior Year Income	-
Interest Income	15,000
Investment Gain/Loss	-
NSF Charges	-
Paperwork & Fines	-
Rewards Cash Back - Community Bank MC	-
PPP Loan Forgiveness Income	-
<b>TOTAL OTHER REVENUE</b>	<b>\$ 15,000</b>
<b>TOTAL REVENUE</b>	<b>\$ 1,381,735</b>

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EXPENDITURES	
Payroll and Benefits	
Payroll	471,770
Payroll Allocation	
Payroll Taxes	40,615
Employee Benefits	73,970
Pension-401(k)	11,865
Total Payroll and Benefits	\$ 598,220
Bank Charges	20,020
Dues	149,500
Players Insurance	104,000
D&O Insurance	12,200
Liability Insurance	2,800
Meetings	2,000
National Meetings	16,000
Subscriptions/Membership Fees	1,500
Professional Fees	
Accounting	8,600
Legal	19,200
Payroll Processing/HR	21,365
Contract Support Services	15,000
Total Professional Fees	\$ 64,165
Office Expenses	
Office Supplies	9,050
Copying/Printing	1,675
Telephone	5,700
Postage	4,400
Computer & Networking	11,610
Website Fees	5,200
Total Office Expenses	\$ 37,635

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Travel	26,000
Mileage	23,000
Coach Ed & Instruction	-
Professional Dev-Coach Lic	-
Mentor Program	-
Assignor Fees	11,880
Referee Fees	6,750
Event Registration Fees	37,450
Online(Demosphere/RosterPro) Registration Fees	12,500
RM Background Screen Verificiation Fees	85,000
Financial Assistance - ODP	6,000
Discounts - ODP	6,000
Onsite Program Expenses	8,650
Apparel	17,300
Field/Sites Rental	91,000
Storage Facilities Rentals	3,500
Equipment Costs	-
Vehicle Expenses	5,000
Miscellaneous Expenses	-
TOTAL OPERATING EXPENDITURES	\$ 1,348,070
NET OPERATING REVENUE	\$ 33,665
OTHER EXPENDITURES	
Prior Year Expenses	
Depreciation	4,000
Bad Debt Expense	
National Tourn Travel Contingency	2,500
Membership Reinvestment Grant	20,000
TOTAL OTHER EXPENDITURES	\$ 26,500
NET REVENUE	\$ 7,165